

Sustainable Finance Solutions

What are Sustainability Linked Loans (SLLs)

Sustainability Linked Loans: Target setting

A Sustainability Linked Loan is focused on incentivizing sustainability improvements among corporate borrowers by linking the terms of the loan to their overall sustainability performance targets. SLLs can be used for general corporate purposes as the terms are tied solely to the borrower's ESG-related performance. Sustainalytics partners with banks to build the SLL programme offering the option to tie the SLL to a company's Key Performance Indicator(s) or to an ESG Risk Rating provided by Sustainalytics. The borrower can, therefore, select the most suitable option based on the different benefits.

The Sustainability Linked Loan Principles (SLLP) promote the development and preserve the integrity of the sustainability linked loan product by providing guidelines which capture the fundamental characteristics of these loans based around the following four core components:



Relationship to Borrower's Overall Corporate Social Responsibility (CSR) Strategy



Target Setting –
Measuring the Sustainability
of the Borrower



Reporting



Review

Source: Loan Market Association, "Sustainability Linked Loan Principles", March 2019, https://www.lsta.org/content/sustainability-linked-loan-principles-sllp/

SLLPs strongly recommend that a borrower have its performance against its sustainability performance targets (SPTs) independently verified by a qualified external reviewer. Sustainalytics supports borrowers in this step by verifying their sustainability performance.

SLLs Verified by Sustainalytics

Borrower	PHILIPS	Votorantim Cimentos	SYD	Henkel	International Seaways, Inc.
Lender	ING 🔊	NATIXIS BEYOND RANKING	BNP PARIBAS	⋄ Santander	ABN-AMRO
SLL Value	€1 Billion	US\$290 Million	A\$1.4 Billion	€1.5 Billion	US\$390 Million
Year	2017	2019	2019	2018	2020
Country	The Netherlands	Brazil	Australia	Germany	United States
SPTs	Sustainalytics ESG Risk Rating	Company's KPIs	Sustainalytics ESG Risk Rating	Sustainalytics ESG Risk Rating	Company's KPIs

Sustainable Linked Loans—Key Benefits Key Benefits for Banks

Key Benefits for Banks Key Benefits for Companies Expand lending portfolios and meet Access to discounted loan rates firm-wide sustainability financing commitments Improve overall sustainability performance Incentivize corporate clients to 0 improve their sustainability Demonstrate sustainability performance commitment to stakeholder Leverage credible third-party ratings and opinions to accelerate the Flexibility to use the funds for lending process general corporate purposes Support positioning as sustainable Deepen relationship and LINKED LOANS finance leader interactions with banks Assist to meet public commitments Drive internal alignment across made for sustainable finance the business Deeper relationships and engagement with customers

Sustainability Linked Loans: Our Offering

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Holistic picture of the overall ESG performance	\odot	$\check{\otimes}$
Comparable across industries and companies	\odot	\otimes
Includes annual update with change reports	\odot	\otimes
Includes SLL Principles verification letter	\bigcirc	\bigcirc
Part of company's strategy	\odot	\odot
Opinion based on ESG Risk Rating methodology	\odot	\bigcirc
Controversies included	\odot	\otimes
Improvement areas are clear	\bigcirc	\otimes
Can be used as a single currency	\odot	\otimes
Robust methodology based on materiality	\bigcirc	\otimes
Independent and credible rating	\bigcirc	\otimes



Are you interested in learning about how Sustainability Linked Loans can support your lending or borrowing strategy?

Contact us today to connect with our team of experts.



Get in Touch

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